

Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554

DEC 2 2 1997

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

In the Matter of

Application by BellSouth Corporation,  
BellSouth Telecommunications, Inc., and  
BellSouth Long Distance, Inc., for  
Provision of In-Region, InterLATA  
Services in South Carolina

CC Docket No. 97-208

To: The Commission

**BELLSOUTH'S REPLY IN SUPPORT OF MOTION TO STRIKE  
PORTIONS OF REPLY COMMENTS**

In its Motion to Strike, BellSouth identified portions of opponents' reply filings that should be stricken because they introduced new, non-responsive evidence, Motion to Strike at 3-5, and/or advanced new, non-responsive arguments, *id.* at 6-8. This late-filed evidence and argument, BellSouth explained, violated the Commission's policy that "[t]he applicant's and third parties' reply comments may not raise new arguments or include new data that are not directly responsive to arguments that other participants have raised." Revised Procedures for Bell Operating Company Applications under Section 271 of the Communications Act, Public Notice, FCC 97-330, at 7 (rel. Sep. 19, 1997) ("Revised Procedures"). The opponents offer two defenses of their improper filings, both of which serve to highlight the need for firm Commission action to stop abuses in section 271 proceedings.

First, opponents suggest that even if withholding evidence and arguments might unfairly deprive BellSouth of an opportunity to respond in this proceeding, BellSouth nonetheless will have an opportunity to respond in CC Docket No. 97-231, regarding BellSouth's application for

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interLATA relief in Louisiana. See WorldCom at 2-3; KMC Telecom at 2. The Commission, however, will rule upon BellSouth's Application based upon the record generated in this proceeding, not some other proceeding. Indeed, the Act expressly requires the Commission to conduct a separate proceeding for each state, 47 U.S.C. § 271(d)(3), and limits an appeal from a Commission proceeding to the record in that proceeding. 47 U.S.C. § 402(g) (applying Administrative Procedure Act to appeal from Commission section 271 decisions); 5 U.S.C. § 706 (review based upon record gathered by agency). BellSouth may not be denied a fair opportunity to respond in this proceeding simply because of the pendency of another matter.

Nor is BellSouth's limited opportunity to file ex parte submissions a cure-all. See Vanguard Cellular at 4. BellSouth is allowed only 20 pages of such filings, which the Commission has recognized is not a sufficient opportunity to address improper replies. See BellSouth Motion at 2.

Second, opponents argue that new evidence and arguments may be submitted during the reply round of a section 271 proceeding not only to rebut positions previously advanced by other parties, but also to shore up weak positions that were previously briefed. See WorldCom at 2; KMC Telecom at 2; Hyperion at 1-2; TCG at 2; Vanguard Cellular at 2-3; Intermedia at 2.

Most egregiously, Intermedia defends its reply comments as an effort to "expound on Intermedia's original assertions." Intermedia at 2. In so doing, Intermedia ignores the Commission's rule that a party may not use "replies merely [to] repeat arguments made by that party in . . . initial comments." Revised Procedures at 7. If it is improper just to repeat

arguments, then surely it also is improper to attempt to improve those same arguments in the retelling.<sup>1</sup>

Other parties state that the additional arguments and evidence included in their replies develop positions suggested by other parties. See WorldCom at 2; KMC Telecom at 2; Hyperion at 1-2; TCG at 2; Vanguard Cellular at 2-3. They suggest that so long as one of BellSouth's opponents touches on a broad subject in initial comments, all other opponents are free to withhold their arguments on that subject until the reply round, at which time they can "amplify the points with which the[y] agree[]." Vanguard Cellular at 3; see TCG at 2 (casting reply comments as "opportunity to record its agreement" with other parties' comments); WorldCom at 2 (using reply arguments for "elaboration of the point made in the comments of the Department of Justice").

This practice of augmenting other parties' comments violates the Commission's policies and objectives just as much as extending one's own initial comments. During the reply round, an applicant may "submit new factual evidence in its reply" only "if the sole purpose of that evidence is to rebut arguments made, or facts submitted by commenters." Revised Procedures at 7 (emphasis added). And, with respect to the timing and contents of replies, the Commission treats applicants and commenters equally. See id. (imposing restrictions on both "[t]he

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<sup>1</sup> Intermedia further argues that the Commission should sift through Intermedia's filing to find particular sentences, from pages of impermissible new evidence, that might genuinely be responsive. Intermedia at 3. It is not the job of this Commission (or BellSouth) to cull kernels of wheat from bushels of chaff. Moreover, BellSouth agrees with Intermedia that the Declaration of Julia Strow should be stricken, as BellSouth made clear in its motion. See BellSouth Motion at 3; Intermedia at 3. BellSouth in fact moved to strike every exhibit listed as part of Intermedia's reply. BellSouth Motion at 6 (identifying Appendices A through K of Intermedia's reply); see Intermedia Reply Comments at iv (listing exhibits A through K).

applicant's and third parties' reply comments"). Thus, just as an applicant may not submit new factual evidence or new substantive arguments in the reply round in order to expand upon points made by supporting commenters, so too are opposing commenters prohibited from using the reply round to bolster arguments they did not think to make in their initial filing, or were prevented by page limits from including. The fact that some other party raised an issue does not excuse either applicants or commenters from the duty of setting out, at the first opportunity, all the evidence and argument on which they intend to rely.

Indeed, the Commission's practice of giving all parties (rather than just the applicant) an opportunity to submit reply comments necessarily assumes that reply comments will be direct responses to prior filings — not extensions of them. Otherwise, opponents would have a strong incentive to hold their fire until the reply round, when the applicant would have no opportunity for rebuttal. In fact, if the Commission accepts extensions of other parties' comments as legitimate replies in this proceeding, it likely will see short "placeholders" in opponents' initial comments in the next section 271 proceeding, followed by far more argument and evidence on the same issues in other opponents' replies. The Commission should reject this tag-team pleading strategy and reaffirm that commenters may not include in their replies any evidence or arguments that are not designed directly to rebut arguments made during the first round of comments.<sup>2</sup>

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<sup>2</sup> The requirement of "directly responsive" reply filings should, moreover, require more than a mention of some other party's submission. Revised Procedures at 7. Thus, while the Telecommunications Resellers Association ("TRA") tries retroactively to make its reply comments responsive, TRA at 2-5, the Commission should hold that it was not enough for TRA merely to cite the comments of Ameritech and U S WEST to justify its new, free-standing arguments about UNE combinations. See TRA Reply Comments at 11-15.

Respectfully submitted,

WALTER H. ALFORD  
WILLIAM B. BARFIELD  
JIM O. LLEWELLYN

1155 Peachtree Street, N.E.

Atlanta, GA 30367

(404) 249-2051

DAVID G. FROLIO

1133 21<sup>st</sup> Street, N.W.

Washington, DC 20036

(202) 463-4182

*Counsel for BellSouth Corporation*

JAMES G. HARRALSON

28 Perimeter Center East

Atlanta, GA 30346

(770) 352-3116

*Counsel for BellSouth Long Distance, Inc.*

MARGARET H. GREENE

R. DOUGLAS LACKEY

MICHAEL A. TANNER

STEPHEN M. KLIMACEK

675 W. Peachtree Street, N.E.

Suite 4300

Atlanta, GA 30375

(404) 335-0764

*Counsel for BellSouth Telecommunications,  
Inc.*

  
MICHAEL K. KELLOGG

AUSTIN C. SCHLICK

JONATHAN T. MOLOT

KELLOGG, HUBER, HANSEN,

TODD & EVANS, P.L.L.C.

1301 K Street, N.W.

Suite 1000 West

Washington DC 20005

(202) 326-7900

*Counsel for BellSouth Corporation,*

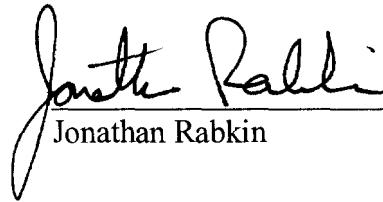
*BellSouth Telecommunications, Inc. and*

*BellSouth Long Distance, Inc.*

December 22, 1997

CERTIFICATE OF SERVICE

I, Jonathan Rabkin, hereby certify that on this 22nd day of December, 1997, I caused copies of BellSouth's Reply in Support of Motion to Strike Portions of Reply Comments to be served by first class mail upon the parties on the attached service list.

  
Jonathan Rabkin

## **SERVICE LIST**

**FCC Docket No. 97-208**

Federal Communications Commission

Magalie Salas (Original + 11 copies)  
Office of the Secretary  
Federal Communications Commission  
Room 222  
1919 M Street, N.W.  
Washington, DC 20554

Janice Myles (5 copies)  
Policy and Program Planning Division  
Common Carrier Bureau  
Federal Communications Commission  
Room 544  
1919 M Street, N.W.  
Washington, DC 20554

U.S. Department of Justice

Donald J. Russell (5 copies)  
U.S. Department of Justice  
Antitrust Division, City Center Building  
1401 H Street, N.W., Suite 8000  
Washington, DC 20530

Joel Klein  
Acting Assistant U.S. Attorney  
U.S. Department of Justice  
950 Pennsylvania Ave., N.W.  
Washington, DC 20530-001

South Carolina Public Service Commission

F. David Butler, General Counsel  
South Carolina Public Service Commission  
111 Doctors Circle  
P.O. Box 11649  
Columbia, SC 29211

ITS

ITS  
1231 20th Street, N.W.  
Washington, DC 20036

ACSI

Riley M. Murphy  
Executive Vice President  
and General Counsel  
American Communications Services, Inc.  
131 National Business Parkway  
Suite 100  
Annapolis Junction, MD 20701

Brad E. Mutschelknaus  
John J. Heitmann  
Kelley Drye & Warren LLP  
1200 Nineteenth Street, N.W.  
Suite 500  
Washington, D.C. 20036

Ad Hoc Coalition

Rodney L. Joyce  
Ginsburg, Feldman and Bress  
1250 Connecticut Avenue, N.W.  
Washington, D.C. 20036

Ameritech

Kelly R. Welsh  
John T. Lenahan  
Gary L. Phillips  
Ameritech  
30 South Wacker Drive  
Chicago, IL 60606

Theodore A. Livingston  
Douglas A. Poe  
John E. Muench  
Gary Feinerman  
Mayer, Brown & Platt  
190 South LaSalle Street  
Chicago, IL 60603

ALTS

Richard J. Metzger  
Emily M. Williams  
Association for Local Telecommunications  
Services  
888 17<sup>th</sup> Street, N.W.  
Washington, D.C. 20006



American Council on Education

Sheldon E. Steinbach  
Vice President and General Counsel  
American Council on Education  
One Dupont Circle, N.W.  
Washington, D.C. 20036

American Council on Education

Christine E. Larger  
Director, Public Policy and Management  
Programs  
National Association of College and  
University Business Officers  
2501 M Street, N.W.  
Washington, D.C. 20037

AT&T

Mark C. Rosenblum  
Leonard J. Cali  
Roy E. Hoffinger  
Stephen C. Garavito  
AT&T Corp.  
295 North Maple Avenue  
Basking Ridge, NJ 07920

Kenneth P. McNeely  
AT&T Corp.  
1200 Peachtree Street, N.E.  
Promenade I, Room 4036  
Atlanta, GA 30309

David W. Carpenter  
Mark E. Haddad  
Ronald S. Flagg  
Lawrence A. Miller  
George W. Jones, Jr.  
Richard E. Young  
Sidley & Austin  
1722 Eye Street, N.W.  
Washington, D.C. 20006

Competitive Telecommunications Association

Genevieve Morelli  
Executive V.P. and General Counsel  
The Competitive Telecommunications  
Association  
1900 M Street, N.W.  
Suite 800  
Washington, D.C. 20036

Competitive Telecommunications Association

Danny E. Adams  
Steven A. Augustino  
Kelley Drye & Warren LLP  
1200 Nineteenth Street, N.W., Suite 500  
Washington, D.C. 20036

GenCorp

James R. Ivan  
Manager, Telecommunications  
175 Ghent Road  
Fairlawn, OH 44333

Hyperion Telecommunications, Inc.  
and KMC Telecom Inc.

Dana Frix  
Douglas G. Bonner  
Russell M. Blau  
Robert V. Zener  
Swidler & Berlin, Chartered  
3000 K Street, N.W.  
Suite 300  
Washington, D.C. 20007-5116

Christopher Rozycki  
Director of Regulatory Affairs  
Hyperion Telecommunications, Inc.  
DDI Plaza Two  
500 Thomas Street  
Suite 400  
Brigeville, PA 15017-2838

Independent Payphone Service Providers  
for Consumer Choice

Charles H. Helein  
Helein & Associates, P.C.  
8180 Greensboro Drive  
Suite 700  
McLean, VA 22102

Intermedia Communications Inc.

Jonathan E. Canis  
Enrico C. Soriano  
Kelley Drye & Warren LLP  
1200 19<sup>th</sup> Street, N.W.  
Suite 500  
Washington, D.C. 20036

LCI International

Douglas W. Kinkoph  
Director, Regulatory and Legislative Affairs  
8180 Greensboro Drive  
Suite 800  
McLean, VA 22102

Low Tech Designs

James M. Tennant  
President  
Low Tech Designs, Inc.  
1204 Saville Street  
Georgetown, SC 29440

MCI

Jerome L. Epstein  
Marc A. Goldman  
Paul W. Cobb, Jr.  
Thomas D. Amrine  
Jenner & Block  
601 Thirteenth Street, N.W.  
12<sup>th</sup> Floor  
Washington, D.C. 20005

Mary L. Brown  
Keith L. Seat  
Susan Jin Davis  
MCI Telecommunications Corporation  
1801 Pennsylvania Avenue, N.W.  
Washington, D.C. 20006

Paging and Narrowband PCS Alliance  
of the Personal Communications Industry  
Association

Robert L. Hoggarth  
Senior Vice President  
Angela E. Giancarlo  
Manager, Industry Affairs, CMRS Policy  
500 Montgomery Street  
Suite 700  
Alexandria, VA 22314-1561

South Carolina Cable Television Association

Christopher W. Savage  
Cole, Raywid & Braverman, L.L.P.  
1919 Pennsylvania Avenue, N.W.  
Suite 200  
Washington, D.C. 20006

South Carolina Consumer Advocate

Philip S. Porter  
Nancy Vaughn Coombs  
Elliott F. Elam, Jr.  
South Carolina Department of  
Consumer Affairs  
Post Office Box 5757  
Columbia, SC 29250-5757

South Carolina Public Service Commission

Gary E. Walsh  
Deputy Executive Director  
Post Office Drawer 11649  
Columbia, SC 29211

Sprint

Thomas Jones  
Willkie Farr & Gallagher  
Three Lafayette Centre  
1155 21<sup>st</sup> Street, N.W.  
Washington, D.C. 20036-3384

Teleport Communications Group Inc.

J. Manning Lee  
Vice President, Regulatory Affairs  
Teleport Communications Group Inc.  
One Teleport Drive, Suite 300  
Staten Island, NY 10311

Michael A. McRae  
Senior Regulatory Counsel  
Teleport Communications Group Inc.  
1133 21<sup>st</sup> Street, N.W.  
Suite 400  
Washington, D.C. 20036

Telecommunications Resellers Association

Charles C. Hunter  
Ellen C. Farrell  
Hunter Communications Law Group  
1620 I Street, N.W.  
Suite 701  
Washington, D.C. 20006

United Homeowners Association

Jordan Clark, President  
United Homeowners Association  
1511 K Street, N.W., 3<sup>rd</sup> Floor  
Washington, DC 20005

US West, Inc.

Laurie J. Bennett  
John L. Traylor  
1020 19<sup>th</sup> Street, N.W., Suite 700  
Washington, D.C. 20036

Vanguard Cellular Systems, Inc.

J.G. Harrington  
Dow, Lohnes & Albertson, P.L.L.C.  
1200 New Hampshire Avenue, N.W.  
Suite 800  
Washington, D.C. 20036-6802

WorldCom, Inc.

Catherine R. Sloan  
Richard L. Fruchterman, III  
Richard S. Whitt  
WorldCom, Inc.  
1120 Connecticut Avenue, N.W.  
Washington, D.C. 20036-3902

Andrew D. Lipman  
Robert V. Zener  
Swidler & Berlin, Chartered  
3000 K Street, N.W., Suite 300  
Washington, D.C. 20007-5116

Competition Policy Institute

Ronald Binz  
Debra Berlyn  
John Windhausen  
Competition Policy Institute  
1156 15th Street, N.W., Suite 310  
Washington, D.C. 20005

The National Cable Television Association

Daniel L. Brenner  
Neal M. Goldberg  
David L. Nicoll  
1724 Massachusetts Avenue, N.W.  
Washington, D.C. 20036